

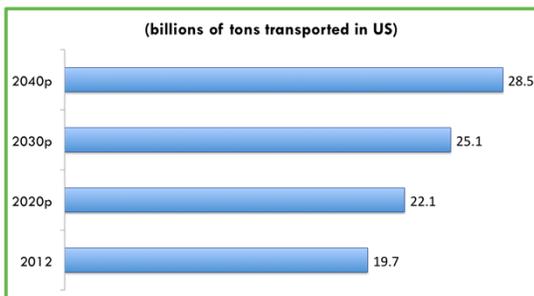


NCACC Annual Meeting
August 15, 2014

10 Years of Pro-Rail Advocacy

- 30,000 meetings with community leaders
- 13,000 letters to Members of Congress
- 1,800 meetings with Members of Congress
- 1,300 op-eds and letters to newspaper editors

Freight Demand Expected to Grow



Source: FHWA Freight Analysis Framework, AAR

Economy and Jobs

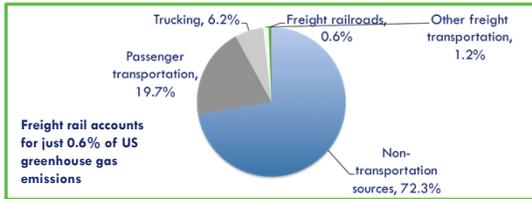
- Railroads employ 180,000 and each railroad job supports 4.5 more across the economy
- Adjusted for inflation, rail rates are 42% lower than in 1981; the average shipper can ship nearly twice as much for the same price as 30 years ago



Source: BLS, AAR

Efficient and Green

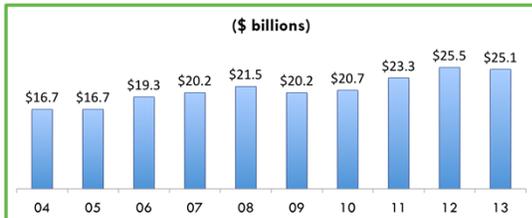
- One train can haul one ton of freight nearly 500 miles on one gallon of diesel
- One train can haul as much as several hundred truck trailers



Source: EPA, AAR

Continued Record Rail Investment

- Railroads have invested \$550 billion of their own capital since 1980
- \$26 billion investment expected in 2014



Source: AAR

Thank You



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